

NHS Highland Board Spotlight Session

Presenting Team Briefing Note

Service / Team Name	Procurement
Presenter(s) and Role(s)	Becky Myles, Head of Procurement Ewan MacGregor, Deputy Head of Procurement (Business Services, Tendering and Contracting) Andy MacPherson, Deputy Head of Procurement (P2P Processing, e-Procurement and Safe Haven)
Title of Presentation	Delivering Value Through Outstanding Collaborative Procurement
Overview of presentation topic and why the Board should be aware of this.	
<p>NHS Highland’s Procurement Department provides strategic oversight and a comprehensive operational procurement service for functions across the health board. Our activities include strategic sourcing and contract implementation and management, supplier relationship management, non-pay spend control and management of eProcurement systems and processes.</p> <p>We are a professional procurement service, providing expert advice and guidance to improve effectiveness and value for money on all expenditure for goods, services and works. We launched a new 5 year Procurement Strategy (2025–30) aligned closely to the first Scottish Government Public Procurement Strategy for Scotland (2023-28) and the NHS Scotland Public Procurement Strategy (2024-28).</p> <p>This presentation gives the Board an opportunity to hear directly about the team’s strategic objectives, service improvement programme, as well as recognising examples of innovation and value in procurement practice.</p>	
What is the key challenge or opportunity your team has addressed?	
<p>Since its inception in November 2022, the Service Improvement Programme has delivered projects across Procurement and Supply Chain, with some significant Board-wide changes across multiple Value and Efficiency Workstreams, creating capacity for growth.</p> <p>In financial year 2023–24, the prescribing budget carried an overspend forecast of £2.1 million. The team identified an opportunity to shift wound management product spend from a traditional pharmacy prescribing route, to a PECOS purchase ordering model, reducing costs and improving supply chain control.</p>	
What outcomes or progress will you be sharing?	
<p>The Prescribing to PECOS project has delivered a net cost reduction of £171k on wound management products to date (mid 2025–26), with 44% of wound management products now ordered through PECOS rather than the prescribing route. The target is to reach approximately 90% by end of 2026–27.</p>	
Is there anything specific you would like the Board to consider?	
<p>The Board may wish to note that the Prescribing to PECOS model has subsequently been recommended by the national Commercial Improvement Taskforce as a best practice opportunity for other Scottish territorial health boards to consider.</p>	